

brian tracy principles of success Textbook

brian tracy principles of success have inspired millions around the world to achieve their personal and professional goals. As a renowned motivational speaker, author, and success coach, Brian Tracy has dedicated decades to understanding the fundamental principles that lead to success. His teachings emphasize the importance of mindset, discipline, goal-setting, and continuous self-improvement. Incorporating these principles into daily life can significantly enhance productivity, boost confidence, and pave the way for long-term achievement. This article explores the core ideas behind Brian Tracy's success philosophy, providing actionable insights to help you unlock your full potential.

Understanding the Core of Brian Tracy Principles of Success

Brian Tracy's principles of success are rooted in timeless truths about human behavior, motivation, and goal achievement. They are designed to help individuals develop clarity, focus, and resilience. At the heart of his teachings is the belief that success is not an accident but a result of deliberate choices, disciplined habits, and a positive mindset.

The Foundation: A Success-Oriented Mindset

One of the primary principles Tracy emphasizes is cultivating a success-oriented mindset. This involves:

- Believing in your ability to succeed
- Maintaining a positive attitude
- Replacing limiting beliefs with empowering ones
- Focusing on solutions rather than problems

A success mindset fuels motivation and helps individuals overcome setbacks, viewing challenges as opportunities for growth.

Clarity of Goals

According to Tracy, clarity is crucial. Clear, well-defined goals serve as a roadmap for success. Without specific targets, efforts become scattered and ineffective. Tracy advocates for setting SMART goals?Specific, Measurable, Achievable, Relevant, and Time-bound?to ensure progress is tangible and trackable.

Key Principles of Success by Brian Tracy

Below are some of Brian Tracy's most influential principles that form the backbone of his success teachings:

1. Set Clear and Written Goals

Tracy emphasizes the importance of writing down goals. Written goals create a sense of commitment and focus. He suggests:

- Defining what you truly want
- Writing goals in the present tense
- Reviewing and updating goals regularly

This practice keeps your objectives front and center, guiding daily actions.

2. Develop a Plan and Take Consistent Action

Success requires planning and consistent effort. Tracy advises creating detailed action plans and following through daily. Even small, incremental steps can lead to significant results over time.

3. Prioritize and Manage Time Effectively

Time management is a cornerstone of Tracy's principles. He recommends:

- Focusing on high-value activities
- Using tools like to-do lists and calendars
- Applying the 80/20 rule?identifying activities that yield the most results

Effective time management ensures efforts align with your goals.

4. Practice Self-Discipline and Perseverance

Self-discipline is essential for maintaining focus and consistency. Tracy emphasizes developing habits that support your objectives and pushing through obstacles with perseverance.

5. Continuous Learning and Self-Improvement

Success is a journey of ongoing growth. Tracy advocates for reading, attending seminars, seeking

mentorship, and always striving to improve skills and knowledge.

6. Take Responsibility for Your Life

A fundamental Tracy principle is owning your choices and outcomes. Avoid blaming others or circumstances and focus on what you can control to move forward.

Applying Brian Tracy Principles in Daily Life

Implementing Tracy's principles can transform your personal and professional trajectory. Here are practical steps:

Step 1: Define Your Goals Clearly

Start by writing down your most important goals. Break them into smaller, actionable tasks. Make sure they are specific and time-bound.

Step 2: Develop an Action Plan

Create daily to-do lists aligned with your goals. Prioritize tasks based on their importance and potential impact.

Step 3: Cultivate a Success Mindset

Practice positive affirmations, visualize success, and surround yourself with motivated individuals. Replace negative self-talk with empowering beliefs.

Step 4: Manage Your Time Wisely

Identify your peak productivity hours and dedicate them to high-priority tasks. Limit distractions and avoid procrastination.

Step 5: Commit to Continuous Learning

Read books, attend workshops, and seek mentorship. Regularly evaluate your progress and adjust strategies as needed.

Step 6: Maintain Discipline and Perseverance

Stay committed even when faced with setbacks. Develop habits that support your goals and celebrate small wins along the way.

Benefits of Applying Brian Tracy Principles of Success

Adopting Tracy's principles can lead to numerous benefits:

- Enhanced clarity and focus
- Increased motivation and confidence
- Improved time management and productivity
- Resilience in facing challenges
- Achieving personal and professional goals faster
- Developing a proactive and positive outlook on life

Conclusion: Embracing the Principles for Lasting Success

The **brian tracy principles of success** provide a comprehensive framework for achieving extraordinary results. By cultivating a success-oriented mindset, setting clear goals, developing effective plans, practicing discipline, and committing to lifelong learning, you can transform your life. Tracy's teachings remind us that success is within everyone's reach when guided by deliberate action and unwavering belief. Start implementing these principles today, and watch as your personal and professional life flourish beyond your expectations.

Brian Tracy Principles of Success have garnered widespread recognition for their practical approach to personal and professional development. As a renowned motivational speaker, author, and leadership expert, Brian Tracy has dedicated his career to helping individuals unlock their full potential. His principles are rooted in timeless truths about goal setting, discipline, time management, and mindset shifts that lead to sustained success. This comprehensive review explores the core tenets of Tracy's philosophy, analyzing how these principles can be applied to various aspects of life, and highlighting their strengths and limitations.

Introduction to Brian Tracy's Philosophy of Success

Brian Tracy's principles of success revolve around the central idea that personal achievement is largely within an individual's control and that success results from deliberate actions, clear goals, and positive habits. He emphasizes the importance of mindset, continuous learning, and disciplined effort. His teachings are accessible and actionable, making them applicable to entrepreneurs, professionals, students, and anyone seeking self-improvement.

Core Principles of Brian Tracy's Success Philosophy

Tracy's success principles can be grouped into several key categories, each playing a vital role in shaping a successful life.

- Goal Setting and Clarity of Purpose

Overview

Tracy asserts that defining clear, written goals is the foundation of success. Without specific objectives, efforts tend to be unfocused and ineffective.

Features

- Write down your goals: The act of writing cements commitment.
- Set SMART goals: Specific, Measurable, Achievable, Relevant, Time-bound.
- Regular review and adjustment: Keep goals visible and update them as circumstances change.

Pros

- Enhances focus and motivation.
- Provides measurable benchmarks for progress.
- Encourages accountability.

Cons

- Overemphasis on goal setting may lead to rigidity.
- Can cause frustration if goals are set unrealistically.

- The Power of a Positive Attitude

Overview

Tracy emphasizes that success begins with a positive mental attitude (PMA). Believing in oneself and maintaining optimism in the face of challenges are crucial.

Features

- Practice gratitude daily.
- Replace negative self-talk with affirmative statements.
- Surround oneself with positive influences.

Pros

- Boosts resilience and perseverance.
- Improves mental health and reduces stress.
- Attracts opportunities through a confident outlook.

Cons

- Overly optimistic attitudes may lead to underestimating risks.
- Requires consistent effort to maintain positivity.
- Time Management and Discipline

Overview

Effective use of time is a recurring theme in Tracy's principles. Success depends on disciplined prioritization and eliminating time-wasters.

Features

- The "Eat That Frog" principle: tackle the most important task first.
- Use of daily planning tools like to-do lists.
- Avoid procrastination by breaking tasks into smaller steps.

Pros

- Increases productivity.
- Reduces stress by providing structure.
- Ensures focus on high-impact activities.

Cons

- Rigid schedules can reduce spontaneity.
- May lead to burnout if not balanced properly.

- Continuous Learning and Self-Development

Overview

Tracy advocates lifelong learning as a means to stay ahead and adapt to changing environments.

Features

- Read daily from motivational, educational, or industry-specific materials.
- Attend seminars, workshops, and coaching.
- Seek feedback for growth.

Pros

- Keeps skills current and relevant.
- Cultivates a growth mindset.
- Enhances problem-solving abilities.

Cons

- Time investment may be significant.
- Information overload if not managed properly.

- Taking Action and Persistence

Overview

Ideas alone do not lead to success; Tracy stresses the importance of consistent action and perseverance despite setbacks.

Features

- Break goals into actionable steps.
- Develop resilience to failures.
- Celebrate small wins to maintain momentum.

Pros

- Builds confidence through tangible progress.
- Cultivates resilience and grit.
- Accelerates achievement.

Cons

- May lead to frustration if progress is slow.
- Risk of pursuing multiple goals without focus.

Applying Brian Tracy's Principles in Real Life

To leverage Tracy's principles effectively, individuals should integrate them into daily routines and decision-making processes.

Setting and Achieving Goals

Begin by writing down your goals clearly and review them regularly. Break long-term objectives into short-term milestones. For example, if your goal is to start a business, set immediate steps like market research, business plan creation, and networking.

Cultivating a Positive Mindset

Practice daily affirmations and gratitude exercises. Challenge negative beliefs and replace them with empowering thoughts. Engage with positive communities and mentors who reinforce your growth.

Mastering Time Management

Prioritize tasks that align with your goals. Use tools like calendars, apps, or planners to schedule your day. Implement the "Eat That Frog" strategy to ensure high-priority tasks are completed first.

Committing to Continuous Learning

Set aside time daily or weekly for reading, courses, or skill development. Attend industry events and seek feedback from peers or mentors to refine your approach.

Taking Consistent Action

Develop a habit of taking daily action towards your goals, even if small. Embrace failures as learning opportunities and adjust your strategies accordingly.

Critique of Brian Tracy's Principles

While Tracy's principles are widely appreciated for their clarity and practicality, they are not without critique.

Strengths

- Actionable and straightforward: Easy to understand and implement.
- Universal applicability: Suitable for various sectors and life stages.
- Focus on mindset: Recognizes psychological factors as critical to success.
- Emphasis on discipline: Reinforces the importance of habits.

Limitations

- Over-simplicity: Complex circumstances may require more nuanced approaches.
- Risk of oversimplification: Success also depends on external factors beyond personal control.
- Potential for self-blame: Failure to achieve goals might be attributed solely to personal shortcomings, ignoring systemic barriers.
- Lack of emphasis on emotional intelligence: Success also depends on interpersonal skills, which are less highlighted.

Conclusion: Are Brian Tracy's Principles of Success Effective?

Brian Tracy's principles of success provide a solid framework for personal development and achievement. Their focus on goal setting, positive mindset, discipline, and continuous learning resonates with many seeking tangible results. The principles are practical, easy to understand, and can be tailored to individual circumstances. However, they should be viewed as part of a holistic approach that considers external factors and emotional intelligence.

For those committed to personal growth, integrating Tracy's principles can lead to meaningful change. Success often requires persistence, discipline, and a positive outlook—core elements emphasized by Tracy. While not a guaranteed formula, these principles serve as valuable guiding lights on the journey toward realizing one's full potential.

In summary, Brian Tracy's principles of success are timeless and versatile, offering actionable strategies for personal and professional achievement. Their strength lies in simplicity and

universality, though they should be complemented with awareness of external realities and emotional nuances for a well-rounded approach to success.

Question What are the core principles of Brian Tracy's success philosophy? Brian Tracy emphasizes principles such as goal setting, personal responsibility, continuous learning, time management, positive thinking, and taking persistent action to achieve success. How does Brian Tracy suggest setting effective goals? He advocates for SMART goals? Specific, Measurable, Achievable, Relevant, and Time-bound? and recommends writing them down to increase commitment and clarity. What role does self-discipline play in Brian Tracy's principles of success? Self-discipline is fundamental in Tracy's philosophy; he believes it helps individuals stay focused, overcome obstacles, and consistently work toward their goals. How important is continuous learning according to Brian Tracy? Tracy stresses that lifelong learning is essential for success, encouraging individuals to read, acquire new skills, and stay adaptable in a constantly changing environment. What strategies does Brian Tracy recommend for effective time management? He recommends prioritizing high-value activities, planning your day in advance, avoiding procrastination, and focusing on tasks that contribute most to your goals. How does positive thinking influence success in Brian Tracy's principles? Tracy believes that maintaining a positive attitude attracts opportunities, boosts confidence, and helps overcome setbacks, making it a critical component of success. What is the significance of taking action in Brian Tracy's success principles? Taking consistent, decisive action is vital; Tracy emphasizes that ideas alone are not enough? success requires implementing plans and persevering despite challenges.

Related keywords: Brian Tracy, success principles, goal setting, personal development, self-improvement, productivity tips, time management, leadership skills, motivation strategies, achievement techniques

POWER OF SELF DISCIPLINE BRIAN TRACY

Power Of Self Discipline Brian Tracy

The Power of Self Discipline Brian Tracy: Unlocking Your True Potential

power of self discipline brian tracy is more than just a phrase?it?s a transformative

concept that has inspired countless individuals to take control of their lives and achieve

extraordinary success. Brian Tracy, a renowned motivational speaker and self-

development expert, has dedicated much of his work to explaining how self-discipline acts as the cornerstone of personal and professional growth. If you've ever struggled with procrastination, lack of motivation, or inconsistent habits, understanding the power of self-discipline Brian Tracy teaches can be the key to turning those challenges into triumphs.

Understanding the Essence of Self Discipline According to Brian Tracy

Self-discipline, as Brian Tracy often emphasizes, is the ability to control one's thoughts, emotions, and actions in pursuit of long-term goals. It's about making decisions that serve your future rather than succumbing to immediate gratification. Tracy's approach demystifies this concept by framing self-discipline as a skill that anyone can develop, regardless of their starting point.

Why Self Discipline Matters More Than Motivation

One of the most eye-opening lessons from Brian Tracy's teachings is the distinction between motivation and self-discipline. Motivation is fleeting; it can wax and wane depending on your mood or external circumstances. Self-discipline, however, is consistent. It's the muscle you train to keep moving forward even when motivation runs dry. Tracy argues that relying solely on motivation is a recipe for inconsistency, while cultivating self-discipline ensures steady progress and resilience against setbacks.

How Brian Tracy Suggests Building Self Discipline

Brian Tracy provides practical, actionable strategies to help individuals strengthen their

self-discipline. His methods focus on small, deliberate steps rather than overwhelming changes, making self-discipline accessible to everyone.

1. Set Clear, Written Goals

Tracy stresses the importance of clarity. Writing down your goals transforms vague desires into concrete commitments. This act alone creates a psychological contract with yourself, increasing accountability. By having well-defined targets, you're more likely to exercise self-discipline because you know exactly what you're working toward.

2. Practice the "Eat That Frog" Technique

One of Brian Tracy's most famous concepts is "Eat That Frog," which means tackling your most challenging or important task first thing in the day. By conquering your biggest obstacle early, you build momentum and avoid procrastination. This practice is a direct exercise in self-discipline, training your mind to prioritize what truly matters.

3. Develop Daily Habits and Routines

Self-discipline thrives on consistency. Tracy encourages creating a daily routine that aligns with your goals. Whether it's dedicating time to learning, exercising, or planning your day, habitual actions reduce the need for willpower by making success automatic. Over time, these disciplined habits compound, producing remarkable results.

The Psychological Benefits of Self Discipline Highlighted by Brian Tracy

Beyond achieving external success, Brian Tracy's teachings illuminate how self-discipline positively impacts mental and emotional well-being.

Increased Confidence and Self-Esteem

When you consistently follow through on your commitments, you reinforce a positive self-image. Tracy explains that self-discipline builds trust between you and yourself, boosting confidence. Knowing you can rely on your own willpower encourages you to take on bigger challenges without fear of failure.

Reduced Stress and Greater Control

Ironically, self-discipline can lead to less stress. By managing your time and priorities effectively, you avoid last-minute rushes and chaotic situations. Tracy points out that discipline gives you control over your environment and decisions, which naturally reduces anxiety and enhances mental clarity.

Incorporating Brian Tracy's Self Discipline Principles into

Everyday Life

Applying the power of self discipline Brian Tracy advocates doesn't require dramatic life overhauls. Instead, it's about mindful adjustments and a commitment to growth.

Start with Small Wins

Begin by setting mini-goals that are achievable within a day or week. This might be waking up 15 minutes earlier, reading a chapter of a book, or completing a short workout. These small victories build a foundation of self-trust and prepare you for bigger challenges ahead.

Use Visualization and Affirmations

Brian Tracy recommends reinforcing your self-discipline through mental exercises.

Visualize yourself successfully completing tasks and achieving your goals. Pair this with positive affirmations that affirm your capability and determination. This mental rehearsal strengthens your resolve and primes your subconscious for disciplined action.

Track Your Progress

Keeping a journal or checklist of your daily tasks and accomplishments can significantly increase your self-discipline. Tracy notes that seeing tangible evidence of your efforts motivates you to stay consistent and adjust strategies when necessary.

Common Obstacles to Self Discipline and How Brian Tracy

Suggests Overcoming Them

Even with the best intentions, challenges arise. Understanding these barriers is crucial to maintaining self-discipline.

Overcoming Procrastination

Procrastination is often rooted in fear or overwhelm. Tracy advises breaking tasks into smaller, manageable pieces to reduce intimidation. The "Eat That Frog" technique also directly combats procrastination by encouraging immediate action on important tasks.

Dealing with Distractions

In today's digital age, distractions are everywhere. Tracy recommends creating an environment conducive to focus—turn off unnecessary notifications, set specific times for checking emails or social media, and allocate uninterrupted blocks for deep work.

Managing Fatigue and Burnout

Self-discipline doesn't mean pushing yourself to exhaustion. Brian Tracy highlights the importance of balance, including adequate rest, nutrition, and exercise. When your body and mind are well cared for, your capacity for discipline naturally improves.

Why Embracing the Power of Self Discipline Brian Tracy

Champions Can Change Your Life

At its core, Brian Tracy's message about self-discipline is empowering. It shifts the narrative from external circumstances dictating your success to your own actions and mindset being the ultimate drivers. When you embrace this power, you take ownership of your future, build resilience, and create a sustainable path toward any goal.

The beauty of Tracy's philosophy lies in its universality—whether you're an entrepreneur, student, athlete, or anyone striving for improvement, the principles of self-discipline remain the same. They're tools that can unlock potential buried beneath habits of procrastination or doubt.

In a world full of distractions and instant gratification, the power of self discipline Brian Tracy teaches is a beacon guiding you toward meaningful achievement. By cultivating this skill, you not only improve your productivity but also enhance your quality of life, relationships, and sense of purpose. It's a lifelong journey that begins with a single choice to act with intention, every day.

Question

Answer

Who is Brian Tracy and what

is his perspective on the

power of self-discipline?

Brian Tracy is a renowned motivational speaker and self-

development author who emphasizes that self-discipline

is the key to personal and professional success. He

believes that mastering self-discipline allows individuals

to overcome procrastination, maintain focus, and achieve

their goals.

How does Brian Tracy define

self-discipline in his

teachings?

Brian Tracy defines self-discipline as the ability to do

what you should do, when you should do it, whether you

feel like it or not. It involves controlling your thoughts,

emotions, and actions to stay committed to your

objectives.

What are some practical tips

Brian Tracy offers to develop

self-discipline?

Brian Tracy suggests setting clear goals, creating daily

plans, prioritizing tasks, eliminating distractions, and practicing delayed gratification as practical ways to strengthen self-discipline.

Why does Brian Tracy

believe self-discipline is

more important than

motivation?

According to Brian Tracy, motivation can be fleeting and unreliable, whereas self-discipline is a consistent force that drives long-term success. Discipline helps maintain progress even when motivation wanes.

How can self-discipline

impact productivity

according to Brian Tracy?

Brian Tracy asserts that self-discipline directly enhances productivity by helping individuals focus on high-value activities, avoid procrastination, and manage time effectively, leading to better results and efficiency.

Can Brian Tracy's principles

on self-discipline be applied

in personal life, and if so,

how?

Yes, Brian Tracy's principles can be applied personally by

setting habits such as regular exercise, healthy eating,

continuous learning, and consistent time management,

all of which require self-discipline to maintain.

What role does self-

discipline play in achieving

long-term goals as per Brian

Tracy?

Brian Tracy highlights that self-discipline is essential for

long-term goal achievement because it ensures

persistence, focus, and the ability to overcome obstacles

without giving up, ultimately turning ambitions into

reality.

The Power of Self Discipline: Insights from Brian Tracy

power of self discipline brian tracy stands as a cornerstone theme in the domain of

personal development and success literature. Brian Tracy, a renowned motivational

speaker and author, has extensively illuminated how self-discipline acts as the engine

driving achievement across various facets of life, from career advancement to personal

ful?llment. His teachings dissect the mechanisms behind self-control and persistence, providing a roadmap for individuals seeking to harness their inner resolve to reach long-term goals.

In the competitive landscape of self-help and productivity, Brian Tracy's perspective on self-discipline transcends traditional motivation techniques by emphasizing consistent action and mental toughness. Unlike fleeting inspiration, self-discipline according to Tracy is a sustainable habit that cultivates resilience and effective habit formation. This article delves into the core principles of the power of self discipline Brian Tracy advocates, exploring its implications, practical applications, and how it compares to other behavioral change methods.

Understanding the Concept of Self-Discipline in Brian Tracy's

Framework

At its essence, Brian Tracy defines self-discipline as the ability to do what you should do, when you should do it, whether you feel like it or not. This definition encapsulates a critical psychological shift from reactive behavior to proactive decision-making. Tracy's approach underscores that self-discipline is not merely about restriction but about making conscious choices aligned with one's highest priorities.

One pivotal aspect of Tracy's philosophy is the emphasis on goal clarity. He argues that without clearly defined objectives, the power of self discipline cannot be fully realized.

This aligns with cognitive-behavioral research which shows that goal-setting enhances motivation and executive functioning in the brain. Tracy's method involves breaking down

large goals into manageable tasks, creating a system where daily disciplined actions accumulate into significant achievements.

The Role of Habit Formation and Time Management

Brian Tracy places considerable importance on habit formation as a vehicle for self-discipline. He posits that habits, once established, reduce the need for constant decision-making, thereby conserving mental energy for more complex challenges. This aligns with scientific findings in behavioral psychology that suggest habits automate behavior, making disciplined actions more sustainable over time.

Time management is another pillar in Tracy's framework. He famously advocates for "eating the frog," a metaphor for tackling the most challenging and important task first each day. This technique minimizes procrastination and leverages peak mental energy, fostering a disciplined approach to daily productivity.

Comparative Analysis: Brian Tracy's Self-Discipline Versus Other Models

When compared to other productivity and self-control models, Brian Tracy's teachings uniquely blend motivational psychology with practical time-tested strategies. For instance, unlike some approaches that rely heavily on external accountability or rewards, Tracy's model focuses on internal locus of control. He encourages individuals to cultivate self-reliance and intrinsic motivation, which research suggests leads to more durable behavioral changes.

Moreover, Tracy's emphasis on incremental progress through micro-goals contrasts with the 'all or nothing' mindset prevalent in some self-improvement circles. This incrementalism reduces burnout and fosters a growth mindset, concepts popularized by psychologists such as Carol Dweck.

Practical Techniques to Develop Self-Discipline According to Brian Tracy

Brian Tracy's teachings provide actionable steps to strengthen self-discipline, which can be summarized as follows:

Set Clear Priorities: Define your most important goals and align daily tasks

1.
accordingly.

Create a Plan: Develop a step-by-step action plan breaking large objectives into

2.
smaller, achievable parts.

Practice Delayed Gratification: Train yourself to postpone immediate pleasures

3.
in favor of long-term benefits.

Use Positive Affirmations: Reinforce self-belief and commitment through

4.
consistent mental conditioning.

Monitor Progress: Keep track of daily accomplishments to maintain motivation

5.

and adjust strategies.

These strategies are designed not only to build discipline but also to maintain it, addressing common pitfalls such as loss of focus and motivation dips.

The Impact of Self-Discipline on Personal and Professional Success

Adopting Brian Tracy's self-discipline principles can significantly influence various dimensions of success. Professionally, disciplined individuals tend to excel due to their ability to manage time efficiently and maintain focus on high-value activities. This often translates into higher productivity, better decision-making, and increased leadership potential.

On a personal level, self-discipline fosters healthier habits, stronger relationships, and greater emotional resilience. Tracy's approach encourages a balanced life where discipline does not equate to rigidity but rather to freedom—the freedom gained from controlling impulses and aligning actions with personal values.

Challenges and Limitations

While the power of self-discipline Brian Tracy describes is compelling, it is important to recognize potential challenges. Not all individuals respond equally to self-discipline strategies; factors such as mental health, environmental stressors, and socio-economic context can influence effectiveness. Additionally, an excessive focus on discipline without flexibility may lead to burnout or diminished creativity.

Therefore, integrating Tracy's principles requires personalization and, in some cases, professional guidance to address underlying barriers.

The discourse surrounding self-discipline and success is enriched by Brian Tracy's clear, methodical approach, which balances psychological insights with practical application. His work continues to inspire individuals striving for sustained personal growth, providing tools that transform ambition into tangible results through the disciplined deployment of effort over time.

self discipline, Brian Tracy, personal development, motivation, goal setting, self control, success habits, productivity, time management, self improvement

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